

 Webinar

# Overcoming Staffing Challenges to Maximize Revenue



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National Account Executive, TriZetto



# Webinar tips for attendees



## **Questions**

You can submit a question anytime by using the “Question” area of your control panel. We will reserve time for Q&A at the end of the session.



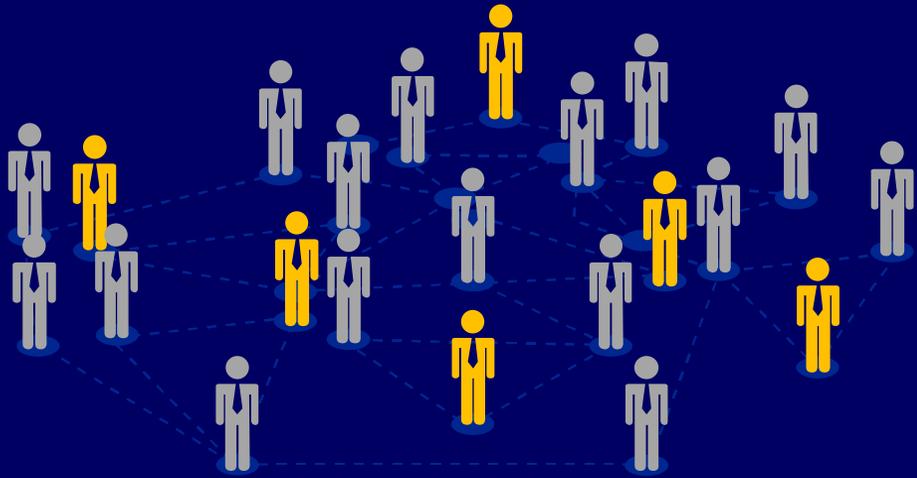
## **Audio**

Your audio will be streaming through your computer speakers.



## **Recording**

After the webinar ends, registrants will receive a notification through email with a URL link of the recording for on-demand viewing.



Over  
**195 million**  
**lives** supported

By **TriZetto Provider Solutions**,  
a Cognizant Company.

## A global healthcare leader with an unrivaled client base across healthcare



### PAYERS

Electronically submit to more than  
**8,000 payers**



### PROVIDERS

**570+** Health Systems and  
**347,000+** Care Providers supported  
through over **650** PM/EHR Partners



### SERVICE

50 states, Guam & Puerto Rico



### TRANSACTIONS

**2.5 Billion** per year



### **34,000+** ASSOCIATES

supporting Healthcare

# MicroMD Bundles & Product Overview

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# MicroMD and Trizetto Provider Solutions (10+ years of strategic partnership)

	Essentials Package	Swift Package	Smart Package
Unlimited Primary Claims	●	●	●
Secondary Claims	●	●	●
Paper Claims	●	●	●
Action Edits	●	●	●
ERAs	●	●	●
Enhanced Reports Bundle	●	●	●
Integrated Action Edits	●	●	●
Real-time Eligibility (Batch or Web)		●	●
Unlimited CSI (Integrated or Web)		●	●
Denials Workflow		●	●
Reimbursement Manager			●
Advanced Coding Edits			●
Patient Responsibility Estimation			●

# Swift Package Overview

- Swift package offers comprehensive claims management tools plus additional services to meet the business objectives of all smaller to large practices. This extended package integrates advanced features needed to fully manage claims, denials and eligibility for maximized profitability.

Swift Package
Unlimited Primary Claims
Secondary Claims
Paper Claims
Integrated Action Edits
ERAs
Enhanced Reports Bundle
Unlimited CSI (Integrated or Web)
Real-Time Eligibility (Batch or Web)
Denials Workflow

# TPS Claims Management Solutions

## ▶ Claims Processing

Connections to more than 8,000 payers make it possible for us to provide electronic claims service for nearly all of your submissions.

*Electronic claims get paid up to **2X faster** than paper claims.*



## ▶ Secondary Claims

Automatically read your patients' primary claims, identify supplemental policies and take appropriate action.

***28%** of claims include a secondary payer.*



## ▶ Claim Editing (Action Edits – *Coming 2022*)

Avoid rework using built-in claim edits within the clearinghouse to help you proactively catch errors before submission and prevent rejections.

*Providers can save **\$15-37** for each claim rework that is prevented.*



# TPS Claims Management Solutions

## ▶ Claim Status Inquiry (\*Integrated 2022)

Access up-to-date status of your claims at any point during the payer adjudication cycle with just a click.

*Providers can save **\$3.40** for each new electronic claim status request.*



## ▶ Enhanced Reports Bundle

Complete visibility into the revenue cycle process with through the TPS client platform. Hundreds of reporting features with export capabilities

***One platform to manage everything.***



## ▶ Electronic Remittance Advice (ERAs)

Receive electronic remits directly that auto post into your PMS and eliminate the need for paper files and data entry.

*Providers can **save \$2** for every reimbursement that is posted automatically.*



# TPS Patient Engagement & Denials Solutions

## ▶ Eligibility

TPS customers connect to more than 1200 payers to get the most up-to-date information on patient coverage, co-pays, deductibles and more.

*25% of claims are delayed, denied or rejected due to issues related to eligibility verification.*



## ▶ Denials Workflow

Create a workflow for identifying and handling denials with the ability to tag accounts, notate accounts, and print automated appeal letters to efficiently manage the denials process.

*On average, commercial payers pay the wrong amount for nearly 1 of every 15 claims.*



# Ancillary Services

- Advanced Reimbursement Manager
- Electronic Authorizations
- Insurance Eligibility Discovery
- paperResolve
- Patient Responsibility Estimation
- Work Comp/Personal Injury/Auto Accident Claims

# TPS Ancillary Services

## ▶ Electronic Authorizations

Streamline the process of requesting a Health Care Services Review by reducing administrative costs and manual paper-based processing. Seamlessly receive the response by leveraging the HIPPA-covered 278.

**92 percent** of physicians say the current prior authorization process has a negative impact on patient outcomes.



## ▶ Insurance Eligibility Discovery

Mitigate financial risk by using an automated process to identify a patient's insurance carrier. Submit a real-time eligibility request using minimal patient data to multiple payers at once.

Realize an overall cost savings of **\$5.50** per transaction



# TPS Ancillary Services

## ▶ Patient Responsibility Estimation

Quickly obtain patient financial estimates at the point of service to help increase patient revenue, decrease billing costs and improve patient satisfaction through price transparency.

**23% of all claims submitted receive no payer-based payment at all. The number one reason is due to patient deductibles not being met**



## ▶ Analytics and Insights

In-depth data and enhanced insight. Our robust analytic tools bring the ability to easily drill down and manipulate data for increased visibility into your revenue cycle.

***Coming soon!***



# TPS Ancillary Services

## ▶ **Advanced Reimbursement Manager**

Monitor transactions, identify common errors and payer trends and eliminate manual inspection of individual payments. Easy appeals processing.

*On average, commercial payers pay the wrong amount for nearly **1 of every 15 claims.***

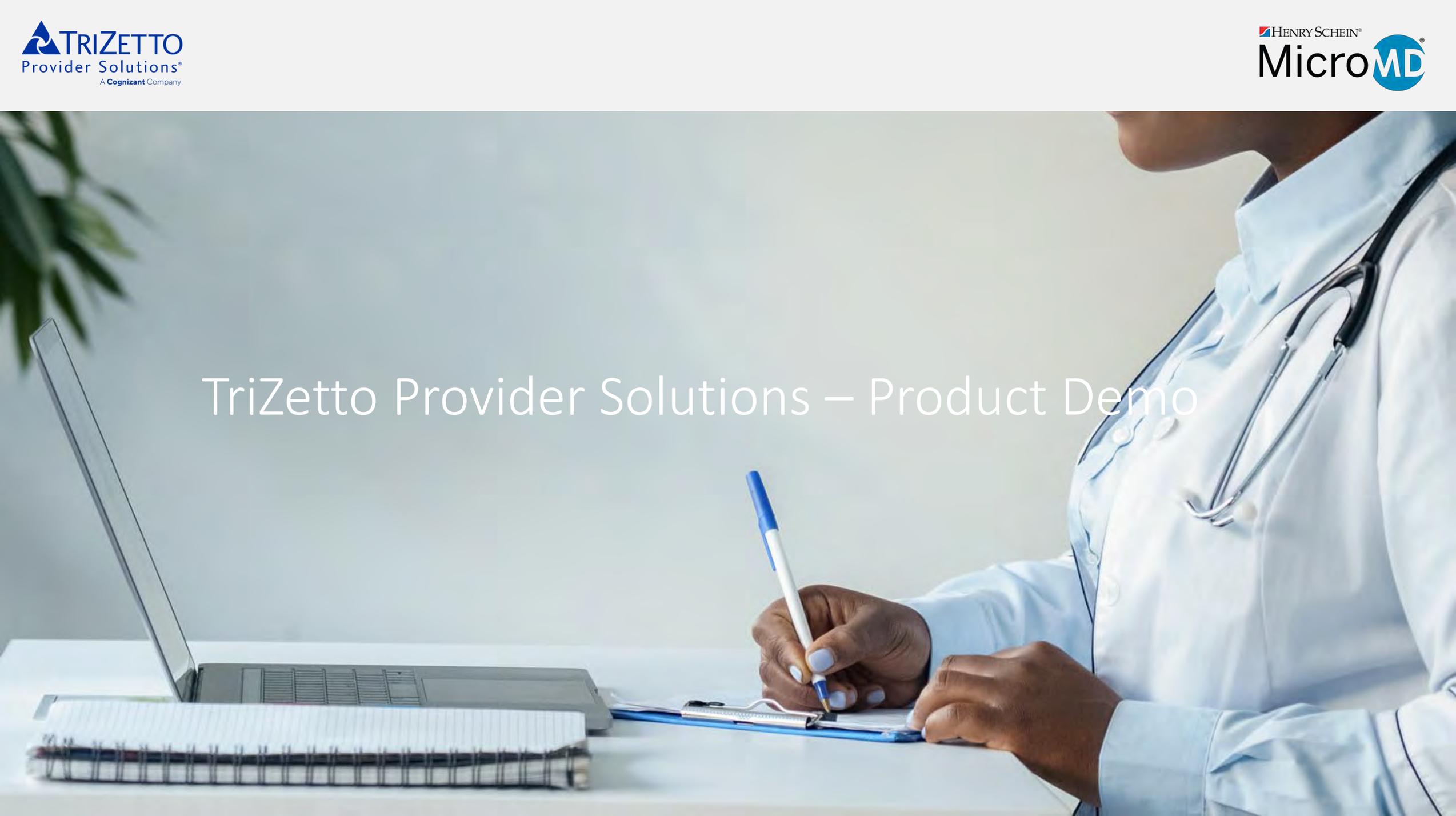


## ▶ **paperResolve®**

Convert paper-based EOBs, patient payments, and correspondence to 835 remittance files and electronic files for easy posting.

*Reduce associated costs **by 60%** by eliminating paper-related processes.*





# TriZetto Provider Solutions – Product Demo

# THANK YOU FOR ATTENDING

More Questions? Contact your  
Account Representative.



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